

September 28, 2008

Letter to Deb Hess

Now that we have entered the fall season I am reflecting on my participation in The Invention and Idea Show held in June. Despite driving through a tornado, torrential rains, detours, and floods in Wisconsin I must say the trip was well worth it. I knew my luck had changed when I was pulled over for driving too fast in Minnesota but the officer let me go upon hearing that I was on my way to the Invention and Idea Show.

I want to thank “rent-a-helpers” Adam, Andrew, Jason, and Stacey for their help. The boys helped unpack my display for the show and packed it up after. Their efficiency, politeness, and words of encouragement certainly reflect the example set by the adults in Redwood Falls. Stacey helped me fill out surveys and sell samples of my invention, The Paint Glider™. She anticipated my every need and acted without having to be told what to do. This is a sign of a true leader. Very well done Stacey!

Needless to say, I achieved all my goals for the show and more. Many attendees gave great feedback regarding various aspects of The Paint Glider such as function versus need, and need versus price, while others bought one after a demonstration. The crowning point was when I received a gold medal for my efforts. As a result I had great exposure in the Redwood Gazette and my local paper in Chicago. This press coverage is helping to close buyers now interested in selling the Paint Glider and to encourage potential investors shall I need additional funds before The Paint Glider becomes profitable. Also, TV media and other press media are now looking at featuring The Paint Glider.

Last but not least I want to thank Deb Hess for putting the Invention and Idea Show together for the Minnesota Inventors Congress and making all this possible. Thanks Deb for a wonderful experience. I am looking forward to returning to Redwood Falls with more innovation and new ideas for the Paint Glider. See you all next year at the Invention and Ideas Show.

Sincerely,
Tom Pasinski
President,
The Paint Glider Co.